

# HindawiHindawiHindawiAnd Publishing Partnerships

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### On This Call



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### About Us

Hindawi is one of the world's largest publishers of peer-reviewed, **fully Open Access** journals. Based out of offices in London and Cairo, Hindawi's 600 staff oversee the publication of over 250 journals covering most areas of STM research.

Hindawi's journals maintain the highest standards of peer review, managed by independent academic Editors from prominent institutions around the world. Hindawi's journals are indexed in the leading abstracting and indexing databases, including the Web of Science, Scopus, and PubMed.





Our values underpin everything we do as a company and help us to develop an approach to new products and services.





Openness and Inclusivity



Technical Excellence

### User Focus

We provide an easy and rewarding experience for everyone that interacts with us.

- Our systems have been designed from the ground up to make them as streamlined as possible. Our submission process requires a fraction of the time\* compared to competitor systems.
- We provide detailed help for users at every stage of the publishing process. Authors, Editors and all other stakeholders have access to guidance materials and our responsive support teams at all times.
- We pride ourselves on developing great tools that our users enjoy using which is why 94% of our Authors would recommend us to their peers\*\*.

\*Average time from MTS login to clicking submit button was 4 minutes (2016 MTS log file analysis)

### Openness and Inclusivity

Hindawi is founded on an ethos of openness, we are passionate about Open Access Publishing. We believe that scientific research should be shared as widely as possible.

- Every article we publish uses a CC-BY license. This enables the widest possible dissemination of our articles, while allowing our authors to retain the copyright of their work.
- We use a distributed Editorial Board model. This allows us to leverage the academic expertise of authors from around the globe. We value diversity.
- We have a global author-base, publishing work from 149 countries in the last 12 months

### Technical Excellence

We invest heavily in the development of cutting edge technical solutions. We partner with key organizations to deliver a best-in-class experience for everyone.

- Our systems are unique to us and are extremely popular. The author approval ratings for our Manuscript Tracking System and Online Proofing System are 95.4% and 99.4% respectively
- We use technology to do the 'heavy lifting'. We send published articles directly to institutional repositories for our institutional partners rather than asking them to rely on Authors.
- We focus on journal publishing and look to integrate with cooperative services; we
  were one of the first publishers to sign ORCID's Publisher Open Letter\* and are heavily
  involved with Crossref (including sitting on their board)







\*https://orcid.org/content/requiring-orcid-publication-workflows-open-letter





# Institutional Memberships



### Institutional Memberships

Developed in response to a number of emerging themes in the maturing academic publishing market.





Funder Mandates



Academic Opinion

### Existing Members



















### Process Overview



Seamless Author experience – all processes handled through main Hindawi systems (MTS, OPS)

# Membership Types

	Associate Membership	Deposit Membership	Unlimited Membership
Access to Hindawi Membership Management System (MMS)	Yes	Yes	Yes
Custom Messaging on Hindawi.com	Yes	Yes	Yes
Metadata of all manuscripts from your institution	Yes	Yes	Yes
Alerts at submission, acceptance and publication	Yes	Yes	Yes
Automatic institutional repository deposit	Yes	Yes	Yes
Data output for reporting	Yes	Yes	Yes
Additional benefits for authors	10% APC discount for all published articles + 3 APC waivers	10% APC discount for all published articles	100% APC discount for all published articles

### Associate

The Associate Membership is perfect for institutions looking for greater visibility and control over their Open Access publishing. It also provides financial support by reducing some of the fees associated with Open Access publishing.

- Small annual fee with no central deposit of funds
- Researchers receive a 10% discount off the Article Processing Charges (APCs)
- Library receives 3 APC waivers (covering 100% of the APC for an article in any Hindawi journal) to be used at their discretion.

#### Key Benefits

- No central deposit of funds
- Significant discount for affiliated authors
- Least admin involvement required



### Deposit

The Deposit Membership suits institutions who wish to support the Open Access activities of selected researchers at their institution. A central deposit can be used to cover Article Processing Charges (APCs) for these researchers at a discounted rate.

- Published papers receive a 10% discount off the Article Processing Charges (APCs)
- Minimum initial deposit of USD 5,000
- No restrictive timeline rolling agreement which continues for as long as there are funds in the account.
- Institutional control institutions can set inclusion/exclusion criteria
- Alerts when funds diminish

Key Benefits

- Complete financial control
- Significant discount for affiliated authors
- Easy affiliation validation



## Unlimited

The Unlimited Membership suits institutions who wish to financially support the Open Access activities of all of their researchers while also controlling their budget.

 Researchers are covered for all of their publishing fees during a 12month period, while the institution pays just once per year regardless of output.

The cost of the membership will depend on the research output level of your institution and publishing history.

#### Key Benefits

- Easiest model for affiliated authors
- Strongly incentivizes increased OA output
- Unparalleled value



# Pricing

Associate Membership	Deposit Membership	Unlimited Membership
<b>4,500 (USD)</b> for a 12-month contract	<b>5,000 (USD)</b> minimum initial deposit	<b>POA</b> (based on previous publishing output)
<ul> <li>Annual Subscription</li> <li>10% researcher discount and 3x 100% APC waivers</li> <li>Full Administrative Functionality</li> </ul>	<ul> <li>Rolling agreement – expires when funds run out or are extracted</li> <li>10% Published paper APC discount</li> <li>Full Administrative Functionality</li> </ul>	<ul><li>12 month contract</li><li>Unlimited Published Papers</li><li>Full Administrative Functionality</li></ul>

### Membership Management System (MMS) Overview

- Administrators get access to a Membership account providing them with an overview of activity
- Ability to change account settings based on preferences
- Ability to setup direct deposit of articles into repository
- Ability to view relevant article metadata prior to article acceptance
- Easy data extraction to assist with reporting requirements

More information available: about.hindawi.com/institutions about.hindawi.com/institutions/mms-guide/











## Our Systems

peer review process.

CMS	CPS	EQS	MMS
Content Management System	Content Production System	Editorial Quality System	Membership Management Syster
Used to load final article content (xml, PDF, figures) for display on the Hindawi journal platform.	Used to manage copy editing and the production of final article content (xml, figures, tables, etc.).	Used by Editorial team to make key checks on authors, reviewers and submitted manuscripts.	Used by Hindawi's Institutional Member to administrate submissions from researchers at their institution.
MTS	MTS INVOICING MODULE	OPS	www
MTS Manuscript Tracking System	INVOICING	OPS Online Proofing System	WWW Web Platforms

invoicing and payment process.

### Systems Workflow

Hindawi owns and builds all systems used in the editorial screening, peer review, production and publication process.

		Manuscript Tracking System (MTS)		
Author				
Editor		Manuscript Tracking System (MTS)		
Reviewer		Manuscript Tracking System (MTS)		
		Editorial Quality System (EQS)		
Hindawi Staff			Content Production System (CPS)	
				Content Management System (CMS)
Phase	Submission	Editorial	Production	Distribution

## Publishing Partnerships

Partnerships allow us to provide our systems as part of a publishing solution for external organizations.

We take a modular approach so publishing partners can choose from end-to-end journal support or support at specific stages of the publishing process.

#### **Publishing Models**

- **Post Acceptance Workflow Support:** Hindawi offers support from post articleacceptance to final delivery.
- End to End Workflow Support: Hindawi would license versions of its software, plus provide editorial support staff\*, giving full support from submission to publication.

\*This model can be provided with or without editorial support staff

### Post-Acceptance Model

This is our most flexible model - Partners can use an existing manuscript management system or choose to license the Hindawi Manuscript Tracking System (MTS) for submission through to acceptance.

Once an article is accepted, the manuscript is sent to Hindawi for production handling.

The final article is uploaded to a location specified by the partner. This can be their own platform, Hindawi.com, or a custom platform hosted by Hindawi.



Author Touchpoints

### End to End Workflow Model

This model offers complete journal support which could include Hindawi staff if desired

MTS is available for support from submission through to article acceptance

Articles pass into the CPS for production and processing. The OPS is available for online author proofing

Option to receive final XML (to publish on own journal site), distribute on Hindawi.com or a custom platform hosted by Hindawi.



### Case Study: Complexity

Complexity is a mathematics journal with an Impact Factor of 4.621. Originally published by Wiley as a subscription journal, it was transferred to Hindawi as part of the first tranche of journals in the Wiley-Hindawi Partnership.

Hindawi flipped the journal to a fully Open Access model which launched in mid-2016. The first issues started publishing in January 2017

Hindawi handles the marketing, editorial review (and managing the Editorial Board), production, publication (on Hindawi.com) and distribution. APC revenue (after costs) is split between and Wiley and Hindawi.



### Pricing: Post Acceptance Model

Pricing based on 50 published articles per year

Journal Support	XML Delivery onto Own Publishing Platform	Hindawi created journal platform with separate domain	Distribution on Hindawi.com (no customization)
Submission and Peer Review			
Integration of Manuscript Tracking System with existing editorial system (set-up)	\$12,000	\$12,000	\$12,000
Integration of Manuscript Tracking System with existing editorial system (Per Annum - maintenance)	\$2,400	\$2,400	\$2,400
Production set-up fee (one time)	\$12,000	\$12,000	\$12,000
Publication Platform	included	\$10,000	included
Fee per published article	\$540	\$540	\$540
1st year costs	\$51,000	\$61,000	\$51,000
Subsequent years	\$29,400	\$39,400	\$29,400
Additional journal costs (No/limited additional customization)			
1st year cost	\$29,400	\$32,400	\$29,400
Subsequent years	\$29,400	\$32,400	\$29,400
Extra Services			
APC Invoicing Service - Platform, Collections and Accounts Receivable	4% of total invoiced APC's	4% of total invoiced APC's	4% of total invoiced APC's

### Pricing: End to End Model (Excluding Hindawi support staff)

Pricing based on 50 published articles per year

Journal Support	XML Delivery onto Own Publishing Platform	Hindawi created journal platform with separate domain	Distribution on Hindawi.com (no customization)
Submission and Peer Review			
License for use of Manuscript Tracking System (set-up)	\$18,000	\$18,000	\$18,000
License for use of Manuscript Tracking System (Per Annum - maintenance)	\$12,000	\$12,000	\$12,000
Production			
Set-up fee (one time)	\$12,000	\$12,000	\$12,000
		<b>\$10,000</b>	
Publication Platform	included	\$12,000	included
Fee per Published article	\$540	\$540	\$540
1st year costs	\$57,000	\$69,000	\$57,000
Subsequent years	\$39,000	\$51,000	\$39,000
Additional Journal Costs (No/Limited additional customization)			
1st year cost	\$31,000	\$35,000	\$31,000
Subsequent years	\$31,000	\$35,000	\$31,000
Extra Services			
APC Invoicing Service - Platform, Collections and Accounts Receivable	4% of total invoiced APC's	4% of total invoiced APC's	4% of total invoiced APC's

### Pricing: End to End Model (Including Hindawi support staff)

Pricing based on 50 published articles per year

Journal Support	XML Delivery onto Own Publishing Platform	Hindawi created journal platform with separate domain	Distribution on Hindawi.com (no customization)
Submission and Peer Review			
Licence for use of Manucript Tracking System (set-up)	\$18,000	\$18,000	\$18,000
Licence for use of Manucript Tracking System (Per Annum - maintanence)	\$12,000	\$12,000	\$12,000
Production			
Set-up fee (one time)	\$12,000	\$12,000	\$12,000
Publication Platform	included	\$12,000	included
	indiada	ψ12,000	indiada
Fee per Published article	\$950	\$950	\$950
1st year costs	\$77,500	\$87,500	\$77,500
Subsequent years	\$59,500	\$71,500	\$59,500
Additional Journal Costs (No/Limited additional customization)			
1st year cost	\$51,500	\$55,500	\$51,500
Subsequent years	\$51,500	\$55,500	\$51,500
Extra Services			
APC Invoicing Service - Platform, Collections and Accounts Receivable	4% of total invoiced APC's	4% of total invoiced APC's	4% of total invoiced APC's

## Partnerships: In Summary

### Hindawi is able to provide a solution for any society, publisher or other organization that requires publishing support.

- Our modular approach to development allows us to deploy technical solutions with the ability to interface with other systems at every stage of the publishing process.
- Our OA-first approach allows us to deliver OA solutions in a flexible and cost-efficient fashion.
- We all managed content to the same high standards as content published in our own journals.
- Our clear pricing structure provides an easy to understand model that suits any budget.

